



PRANA RECUPERATORS

MADE in UKRAINE
- RECOGNISED in the
WORLD



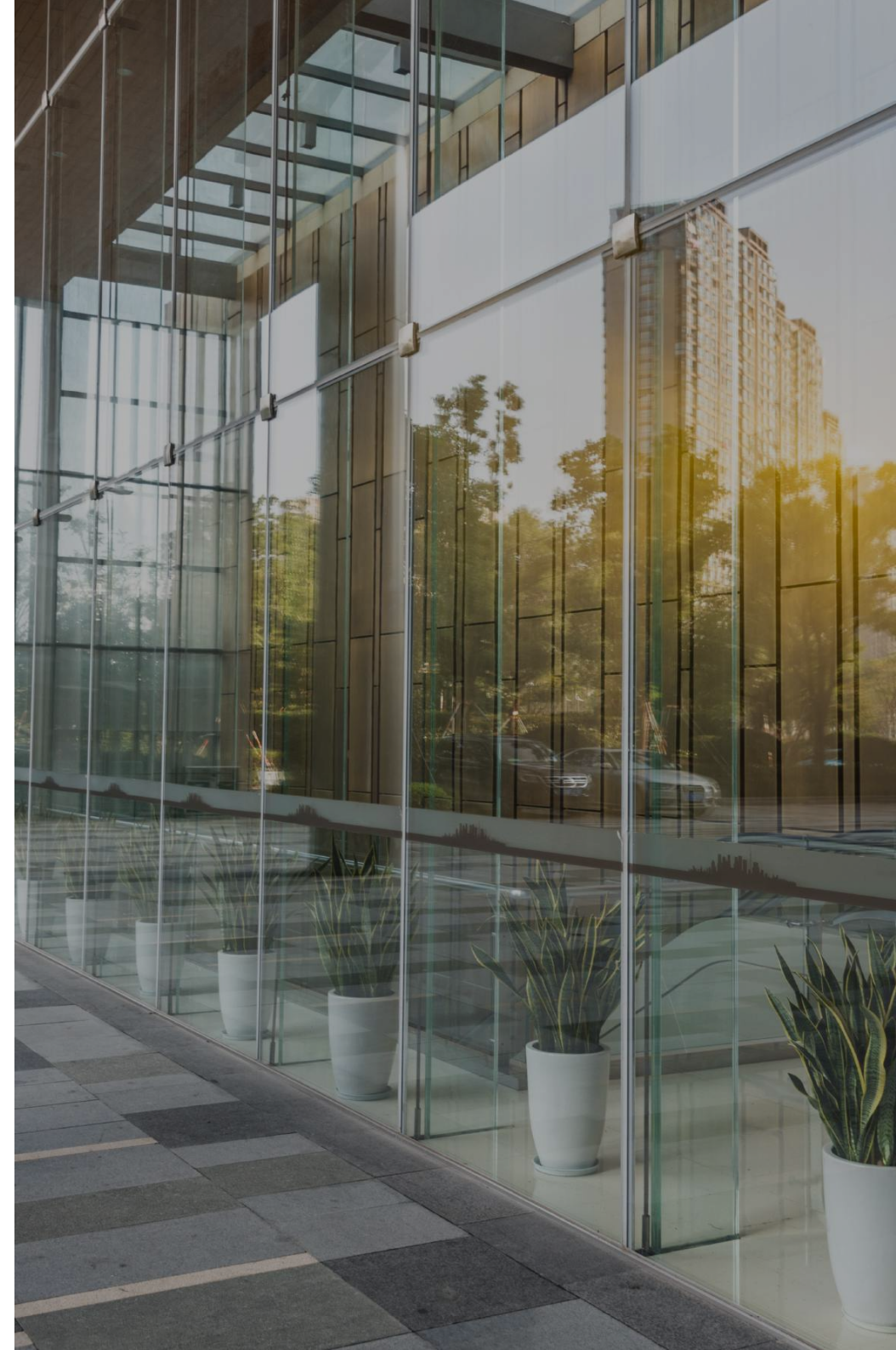
ABOUT THE COMPANY

PRANA company has been operating in the ventilation market since 2007 and is a Ukrainian manufacturer of environmentally friendly and energy-saving ventilation equipment based on a copper heat exchanger



PRANA today:

- Own production
- 5000 m² of production capacity + 4000 m² in the preparatory stage
- Climate laboratory and design department
- Green technology GreenTECH
- Professional team
- High quality guarantee for each unit of goods



PRANA IN NUMBERS

Production of
more than

140 000
PRANA
recuperators



Professional
team of

160
employees



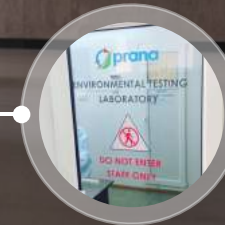
Dealer
network
covers

40
countries
around the
world



OWN
climate
laboratory

design
department



5000 M²
of production
facilities

+4000 M²
in the
preparatory
stage



Green TECH



ENVIRONMENTAL PROTECTION AND ENERGY EFFICIENCY



PRANA recuperators are a unique patented development that provides various applications with up to 98% of energy savings in buildings, reduces energy consumption and prevents environmental pollution.

Environmental protection has been an important aspect and one of PRANA's core values since the very beginning of its operations.

PRANA recuperators:

- are made from environmentally friendly materials;
- prevent emissions of 1134 kg of carbon dioxide per year;
- keep the heat in the room;
- reduce energy consumption;
- are included in the list of energy efficient equipment;
- they have the relevant international certificates;
- European CE quality certificate for fans;
- TUV certified, characteristics confirmed by an independent accredited European laboratory IMQ, etc.



They have the relevant international certificates: European CE quality certificate, TUV certified fans, characteristics confirmed by an independent accredited European laboratory IMQ, etc.



OUR ADVANTAGES

In the course of our work, we have managed to develop a number of key advantages that distinguish us from our competitors.



THIS IS:

- A STRONG TEAM OF TECHNICAL SPECIALISTS
- IN-DEPTH RESEARCH OF THE INDUSTRY AND INTERNATIONAL MARKETS
- OWN EXPERIENCE OF TECHNOLOGICAL SOLUTIONS
- INVOLVEMENT OF FOREIGN EXPERTS AND RESEARCH CENTRES
- TESTING OF EQUIPMENT IN FOREIGN LABORATORIES
- INTERNATIONAL (EUROPEAN) PRODUCT CERTIFICATION
- FOCUS ON ENERGY-EFFICIENT TECHNOLOGIES
- PARTICIPATION IN INTERNATIONAL EXHIBITIONS
- ATTRACTING FOREIGN GRANTS (EBRD, GREENCUBATOR, ETC.)
- TRAINING OF YOUNG SPECIALISTS IN UKRAINE AND ABROAD
- DEVELOPMENT OF EQUIPMENT IN ACCORDANCE WITH THE STRICTEST EUROPEAN STANDARDS



We offer comprehensive support to help them compete successfully with European manufacturers and even outperform them.



FAVOURABLE PARTNERSHIP TERMS



In our efforts to attract new partners, we are guided by the following principles:

- **Individual approach to each country**
(culture, traditions, socio-economic and climatic features)
- **Assistance in the marketing component**
- **Training for PRANA representatives**
- **Support for participation in industry exhibitions and conferences**
- **Feedback from foreign users is an incentive for new product development**
- **Exchange of experience**



**PRANA - A GLOBAL NETWORK
OF VENTILATION AND CLIMATE
CONTROL EQUIPMENT**



PARTICIPATION IN INTERNATIONAL EVENTS

prana
recuperators



ЕНЕРГОЕФЕКТИВНА
СИСТЕМА
ВЕНТИЛЯЦІЇ



prana
recuperators

For us, participation in international trade missions, exhibitions, and significant events is an effective tool for market research and a driver for the development of foreign offices.

Over the years, we have attended a large number of international events, including

14.04.2021, **SOUTH AFRICA**



20.07.2021, **GEORGIA**

Expanding logistics capabilities
Establishment of B2B relations
Entering new markets
Motivation of foreign representatives
New projects and development vectors

13.09.2023, **GREECE**



- Presentation of a new product for the countries
- Establishing an economic dialogue with local business and government representatives



- PRANA participates in a business mission to Greece



Speech at the UN Climate Summit (Poland, 2018)



09.09.2023, JAPAN

PRANA as part of the trade mission of Ukraine and Japan



Bringing climate innovation for consumer, FINTECC, EBRD, Greencubator (2019)



The United Arab Emirates

QUALITY AND PARTNERSHIP





The company distributes its products worldwide and applies 4-level quality control:

Checking the
quality of
components

Checking the
quality of
assembly

48-hour
testing of
finished systems
before shipment

Testing in a
climate laboratory

We are actively engaged in information activities in the field of ventilation, energy efficiency and building safety, and cooperate with leading universities in Ukraine and Europe. PRANA's portfolio of completed ventilation projects includes hundreds of schools, kindergartens, and sports centres.

In addition, our team actively cooperates with international funds such as: UNDP, NEFCO, European Investment Bank, etc.

OUR PRINCIPLES



ECOLOGY

The production and operation of recuperators involves the absence of any harmful effects on living organisms and the environment.

ENERGY EFFICIENCY

PRANA ventilation systems help to reduce energy losses in buildings by redistributing the energy available in the surrounding space.

SAFETY

Efficient air exchange in the premises with the help of recuperators with a copper heat exchanger ensures a.

THANK YOU FOR YOUR ATTENTION!
And we invite you to mutually beneficial cooperation!

